

Jan 7, 2020

## To our valued customers

Acme United Canada Ltd is thrilled to announce that today we have acquired the assets of First Aid Central (FAC). First Aid Central is a Canadian owned and operated manufacturer of first aid kits and safety supplies located in Laval, QC. FAC is a well-established and trusted provider of cost effective first aid and safety products for individuals and businesses in Canada.

## What does this mean for you?

On a day-to-day basis, it's business as usual. As we complete the transition, we will employ the expertise, new resources, manufacturing and capabilities to extend our Health Canada and Provincially compliant product offerings into new and existing channels.

Acme United has been in the first aid and safety business in the U.S. for over 40 years, selling under the First Aid Only, Physicians Care and Pac-Kit brands.

We will be reaching out to customers in the coming weeks to provide more details surrounding this exciting news.

## What does this mean for us?

Together with FAC, we will have an impressive North American First Aid offering unlike any other supplier in our industry. The synergies and efficiencies created will enable us to provide a superior product portfolio and value proposition to a wide ranging customer base.

The FAC office and manufacturing will remain in Montreal.

John Ward, Vice President and General Manager of Acme United Ltd said "Acme Canada is very excited to join forces with the team at First Aid Central. We will be able to combine our expertise and create unique and patented products tailored specifically for the Canadian Consumer".

"I am very pleased to partner with Acme United," says Tony Kourebeles, president of First Aid Central. "Acme shares our commitment of delivering exceptional first aid and safety products. Customers will benefit from an expanded product offering and solutions while our employees will continue to enjoy working for a growing leader in the first aid and safety products industry".

John Ward

Tony Kourebeles